

Kamal F. Hayek

Education	<p>Massachusetts Institute of Technology (MIT) Cambridge, USA Masters of Science in Civil and Environmental Engineering, June 1996, concentrating in Construction Engineering and Management. Relevant courses include: Infrastructure in Developing Countries, Construction Finance, Marketing Client Oriented Services, and Finance Theory. Thesis topic: Infrastructure and Development in Lebanon: Public/Private Partnerships.</p> <p>Harvard University – Kennedy School of Government Cambridge, USA Cross registering for Economics of Technological Change course. Analyzed various economic theories along with the previous and expected impact of Technology on the economy of any country.</p> <p>Haute Etudes Commerciales (HEC) Paris, France Masters Degree in Management (equivalent to an M.B.A.) from France’s leading Business School, June 1995, concentrating in Management Control and Consulting in Organizations. Minor in Finance and Economics. Received excellent recognition from the president of HEC. Thesis topic: Post Investment Audit and Analysis of the Variation Causes.</p> <p>American University of Beirut (AUB) Beirut, Lebanon Bachelor of Engineering – Civil and Environmental, June 1993. Major in structural and sewage networks design, and roads pavement. Minor in Engineering Economics. Dean’s Honor list (Top 5% of the graduating class).</p>
Proficiencies	<p>Computer Skills: Turbo Pascal, Auto Cad, Rkframe, SAP9., Microfeap, Microsoft Office. Languages: Fluent in English, French and Arabic.</p>
Experience	<p>Electricite du Liban (EDL) Beirut, Lebanon January 2002 - Present Chairman & General Director of one of the country’s largest public utility. Developed a national plan to restructure, and to develop Lebanon’s Electricity Utility titled " ". Based on scientific reasoning, international expertise, and innovative marketing, EDL’s development plan is believed to support EDL and to maintain its economic stability.</p> <p>Ministry of Energy and Water Beirut, Lebanon February 2002 – Present Acting Managing Director of the General Directorate of Petroleum.</p> <p>Investment Development Authority of Lebanon (IDAL) Beirut, Lebanon Presidency of the Council of Ministers October 1999-December 2001 Chairman & Managing Director. In addition to the development of investment studies, identification and attraction of large-scale capital and investment opportunities, executed the Lebanese Council of Ministers decision to expand IDAL’s services and activities to offer a</p>

“One-Stop-Shop” Service to facilitate and speed up issuing permits and licenses to foreign investors along with other tasks and programs aimed at investment promotion.

Council for Development and Reconstruction (CDR)

January 1999- October 1999

Member of the Board of Directors. Appointed by the council of Ministers Decree n° 112 dated January 25, 1999. The Council is in charge of the major reconstruction and rehabilitation works in the Lebanon and presently it has been mandated by the new government to plan and implement a five-year national development plan.

Presidency of the Council of Ministers

Beirut, Lebanon

Economic Advisor Office

February 1999 – September 1999

Assisted the Economic Advisor of H.E the prime Minister in supporting the development of the year 1999 budget, coordinating the efforts for the development of the five-year financial plan.

Presidency of the Council of Ministers

October 1996 - March 1999

Economic and Financial to the Chairman and Managing Director of IDAL. Project manager of several major government projects to be under public/private partnerships and represented the government as a financial advisor in the evaluation of the Car Park at Beirut International Airport project (BIA), Free Zones at BIA, Quleeat and Riyak, and participated in the selection of the US company for a USTDA Grant.

Evaluated different sectors of the Lebanese economy, namely industry, and assessed the different strategies adopted for their improvement. Participated in the economic conclave held in July 97 as part of the Lebanese government team headed by H.E the prime Minister to resuscitate the economic situation, energize its cycle and encourage public/private parley.

Deloitte and Touche – Consulting

Paris, France

January – April 1995

Junior Consultant. Participated in strategic missions for two government owned French banks to improve their custodian services, and helped in the internal organization and development of these services. Evaluated the newly introduced threat by the American/English investment banks (JP Morgan Barclays, etc.) in the post privatization era in France.

Banque Française de l’Orient (Groupe Banque Indosuez)

Paris, France

June – September 1994

Assistant trader of foreign currencies. Supported in managing the treasury and exchange. Analyzed the market tendencies through quantitative and qualitative techniques and evaluated the hedging positions Middle-Eastern clients.

Aérospatiale

Paris, France

March – June 1994

Part-Time financial analyst. Conducted team research for the analysis and development of a general evaluation model of the international airlines client’s services.

Bureau Hayek for Engineering & Contracting
June – September 1992

Beirut, Lebanon

Assistant to a project manager. Worked on all phases of the structural design and financial of an analysis major development project. Assumed the procurement of material for the site and managed the construction fields payrolls. Designed and evaluative study on the impact of building material prices on the total construction cost.

Seminars/ Attended several seminars and workshops on Airport Privatization, Attracting Foreign Direct
Papers/ .Investment, Industrial Sector Development, and Industrial Zones/Estates Promotion
Developed
Studies several papers and feasibility studies, namely:

- * *Lebanese Experience in Industry.*
- * *Commercialisation, Privatisation, Investment in Airports: Approaches in achieving economic success.*
- * *BOT projects: A tool to achieve Efficient Economic Growth in Lebanon.*
- * *Feasibility study on Industries Potentially suitable for Lebanon.*
- * *List of industries potentially suitable for Lebanon to be adopted and officialized by the Ministry of Industry and then distributed to potential investors.*
- * *Productive Sectors Interest Rate Support, central Bank Decree n° 6549: Application and case Study.*
- * *Development and promotion of Technical/Vocational Schools in Lebanon.*

Activities Elected "Manager of the Year" for the year 2001. Elected President of "MIT Alumni Club of Lebanon" and Board Member (*Secretary*) of "Association HEC – Groupe Liban".